

## NAMA QUARTERLY REPORT and ACCOUNTS (Section 55 NAMA Act 2009)

31 March 2018

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29 June 2018

Mr. Paschal Donohoe T.D., Minister for Finance, Department of Finance, Upper Merrion Street, Dublin 2.

#### Section 55 Quarterly Report and Accounts - NAMA Act 2009

Dear Minister,

Please find attached the Quarterly Report and Accounts for the first quarter of 2018 which is submitted to you pursuant to Section 55 of the NAMA Act 2009.

In accordance with the Act, the Report deals with the National Asset Management Agency (NAMA) and the entities within the NAMA Group.

To assist in your review of the Quarterly Report and Accounts, we also present for your information Financial Highlights and Key Performance Indicators for the period with Full Year 2017 information as comparatives.

Financial Highlights	Q1	Full year	Inception to
	2018	2017	31 Mar 2018
	IFRS 9	IAS39	
	Em	Em	Em
Total cash generated	560	2,560	41,259
Cash proceeds from property collateral and loan sales	531	2,434	35,157
Non-disposal cash receipts from borrowers	29	126	6,102
Senior bond redemptions*	9.	2,590	30,190
Subordinated Bond Redemptions		-1	
Operating profit before impairment	68	531	
Impairment credit (IAS 39 only)	_	13	
Profit for the period after tax	59	481	
Cash and cash equivalents balance at period end	1,610	1,253	
Loans and receivables balance (net of impairment) (IAS 39)	_	3,194	
Debtor loans measured at fair value through profit or loss			
(IFRS 9)	2,988		
Debtor loans measured at fair value through other	-		
comprehensive income (IFRS 9)	233	,	

<sup>\*</sup>All of the original Senior debt issued of €30.2bn was fully redeemed by Q4 2017.



#### **Key Performance Indicators**

#### Cash generation

NAMA continues to generate significant cash through disposals of assets and loans and the receipt of non-disposal income:

- NAMA generated €0.6bn in the quarter to 31 March 2018 (Q1 2017: €1.1bn).
- NAMA generated a further €0.8bn in cash in the period from 31 March to 26 June 2018, bringing cumulative cash generated to €42.1bn since inception.
- Cash, cash equivalent and collateral balances held at 31 March 2018 were €1.1bn.

#### **Profitability**

NAMA recorded a profit after tax of €59m for the quarter to 31 March 2018 (Q1 2017: €37m).

#### **Changes to International Financial Reporting Standards**

With effect from 1 January 2018, NAMA has implemented IFRS 9 and this has resulted in a number of changes to NAMA's accounts, particularly in relation to the treatment of debtor loans. Based on current assessments the 'transition adjustment' arising from IFRS 9 implementation is a positive increase in retained earnings of €128m after tax.

#### **NAMA Strategic Objectives**

#### 1. Subordinated Bonds

In April 2018 NAMA invited holders of the Subordinated bonds first callable on 1 March 2020 to tender terms at which they were prepared to sell back some or all of their holdings. NAMA repurchased €0.5bn (nominal) of subordinated debt as a result to leave c.€1.1bn remaining as at 26 June 2018.

#### 2. Dublin Docklands SDZ

One of the objectives set by the NAMA Board is to facilitate the delivery of grade A office accommodation in the Dublin Docklands SDZ. The Agency originally held an interest in approximately 75% of the developable land area of 22 hectares in the Dublin Docklands. Delivery strategies have been approved for all of NAMA's Docklands sites and planning permission has now been obtained for all of the NAMA Docklands sites to be developed. These sites are expected to contribute over 4.1m sq.ft of commercial space and c.2,179 residential units which represents significant progress in the four years since the SDZ was approved in May 2014.

#### 3. Residential Delivery

7,300 residential units were delivered through NAMA funding between the start of 2014 and May 2018. Another 11,300 units are either under construction or have secured planning permission. In addition, sites with a delivery capacity of over 8,600 units are either in the planning system or will be within twelve months. Pre-planning and feasibility work is underway on other sites under the control of NAMA debtors and receivers which are estimated to have a delivery capacity of over 17,000 units.

In addition to the activity outlined above it is estimated that some 2,000 units have been delivered or are under construction on sites which have been sold by NAMA or where the associated loans have been sold or refinanced.



#### 4. Social housing

NAMA has exceeded its social housing delivery target of 2,000 units. Up to end-March 2018, NAMA had identified 6,984 residential units as potentially suitable for social housing. Demand has been confirmed by local authorities for 2,717 of the units, of which 2,474 (91%) had been delivered or committed by end-March 2018.

We trust the Quarterly Report and Accounts meet the requirements of Section 55 of the Act and any specific direction or guidelines issued by you as Minister for Finance. If you have any queries in this regard please do not hesitate to contact us.

Yours sincerely,

Frank Daly Chairman

Brendan McDonagh Chief Executive Officer



**Unaudited Consolidated Accounts of the National Asset Management Agency** 

For the quarter ended 31 March 2018

### **National Asset Management Agency Group**

### Quarter to 31 March 2018

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#### **Board and other information**

#### Board

Frank Daly (Chairman)
Brendan McDonagh, Chief Executive Officer NAMA
Conor O'Kelly, Chief Executive Officer NTMA<sup>1</sup>
Oliver Ellingham (non-executive)
Mari Hurley (non-executive)
Brian McEnery (non-executive)
Willie Soffe (non-executive)

#### **Registered Office**

Treasury Building Grand Canal Street Dublin 2 D02 XN96

#### **Principal Bankers**

Central Bank of Ireland Dame Street Dublin 2

Citibank I.F.S.C. Dublin 1

Allied Irish Banks, p.l.c. Baggot Street Lower Dublin 2

<sup>&</sup>lt;sup>1</sup> The Chief Executive of the NTMA is an ex-officio Board member of NAMA.

#### **General information**

The National Asset Management Agency (NAMA) was established by the Minister for Finance in November 2009. NAMA is a separate statutory body, with its own Board and Chief Executive Officer, and operates in accordance with the National Asset Management Agency Act 2009 (the Act).

Under Section 10 of the Act, NAMA's purposes are to contribute to the achievement of the purposes of the Act by:

- (a) acquiring bank assets from the Participating Institutions;
- (b) dealing expeditiously with the acquired assets:
- (c) protecting and enhancing the value of assets acquired by it in the interests of the State.

#### **Group structure**

In accordance with the Act and to achieve its objectives, the Agency has set up certain special purpose vehicles (SPVs). These are designated as NAMA Group entities within the meaning of Section 4 of the Act. The relationship between the NAMA Group entities is summarised in Chart 1.

On 18 December 2014, National Asset Leisure Holdings Limited (in Voluntary Liquidation) (NALHL) was placed into liquidation by its members. As the liquidator has assumed the rights of the shareholder and now controls NALHL and it's subsidiaries, NALHL (in Voluntary Liquidation) and its subsidiaries, RLHC and RLHC II, are not consolidated into the results of the NAMA Group.

The SPVs established are as follows:

National Asset Management Agency Investment D.A.C. (NAMAI)

NAMAI was incorporated on 27 January 2010. NAMAI is the company through which private investors have invested in the Group. NAMA holds 49% of the shares of the company. The remaining 51% of the shares of the company are held by private investors.

NAMA has invested €49m in NAMAI, receiving 49m A ordinary shares. The remaining €51m was invested in NAMAI by private investors, each receiving an equal share of 51m B ordinary shares. Under the terms of a shareholders' agreement between NAMA and the private investors, NAMA may exercise a veto over decisions taken by NAMAI. As a result of this veto, the private investors' ability to control the financial and operating policies of the entity is restricted and NAMA has effective control of the company. By virtue of this control, NAMA has consolidated NAMAI and its subsidiaries and the 51% external investment in NAMAI is reported as a non-controlling interest in these financial statements.

#### National Asset Management D.A.C. (NAM)

NAM was incorporated on 27 January 2010. NAM is responsible for issuing the government guaranteed debt instruments and the subordinated debt, which were used as consideration in acquiring loan assets. The government guaranteed debt securities issued by NAM are listed on the Irish Stock Exchange.

The government guaranteed debt instruments and the subordinated debt instruments, issued in respect of the original loan portfolio, were transferred to National Asset Management Group Services D.A.C. (NAMGS) and by NAMGS to National Asset Loan Management D.A.C. (NALM). The latter used these debt instruments as consideration for the loan assets acquired from the Participating Institutions.

NAM has twelve subsidiaries. These are referred to as the NAM Group:

#### NAMGS

NAMGS acts as the holding company for its eleven subsidiaries: NALM, National Asset Management Services D.A.C. (NAMS), National Asset JVA D.A.C. (NAJVA), National Asset Property Management D.A.C. (NAPM), National Asset North Quays D.A.C. (NANQ), North Wall Plaza Management Company D.A.C. (NWPMC), National Asset Residential Property Services D.A.C. (NARPS), National Asset Sarasotta Limited Liability Company (NASLLC), NALHL (in Voluntary Liquidation), RLHC and RLHC II.

NAMGS was incorporated on 27 January 2010. NAMGS acquired certain debt instruments issued by NAM under a profit participating loan (PPL) agreement, and in turn, made these debt instruments available to NALM on similar terms. NAMGS is wholly owned by NAM.

#### NAI M

NALM was incorporated on 27 January 2010. The purpose of NALM is to acquire, hold, and manage the loan assets acquired from the Participating Institutions.

NALM has one subsidiary, NANQ.

#### NANO

On 8 April 2015, NANQ was established. NANQ is a 100% wholly owned subsidiary of NALM and was established to hold the freehold lands acquired by NAMA at 72-80 North Wall Quay, Dublin 1 in February 2015 and to receive proceeds from a secure income stream from such lands in the form of a licence fee, a fixed percentage of rent or a percentage of sales proceeds of any completed development to be built on the lands.

NANQ has one subsidiary, North Wall Plaza Management Company (NWPMC).

#### **NWPMC**

NANQ was legally bound to acquire a 26.5% shareholding in a Management Company (NWPMC) arising out of a land acquisition. The remaining 73.5% of NWPMC is owned by the Central Bank of Ireland, the second landowner party to the agreement. As the holder of a controlling A Ordinary Share and having appointed its own Directors, the results of NWPMC have been consolidated into the Group accounts.

#### NAMS

NAMS was incorporated on 27 January 2010. Previously a non-trading entity, NAMS acquired a 20% shareholding in a general partnership associated with the NAJVA investment during 2013.

#### NAJVA

On 4 July 2013, NAMA established a subsidiary, NAJVA. NAJVA is a wholly owned subsidiary of NAMGS. NAMA entered an arrangement with a consortium whereby a 20% interest in a limited partnership was acquired, and NAJVA was established to facilitate this transaction. Since its incorporation, NAJVA has invested in other arrangements with third parties where it has taken a minority non-controlling interest in an investee to facilitate the delivery of commercial and residential real estate property.

#### NAPM

NAPM was incorporated on 27 January 2010. The purpose of NAPM is to take direct ownership of property assets if and when required.

NAPM has five subsidiaries; NARPS, NASLLC, NALHL (in Voluntary Liquidation), RLHC and RLHC II.

#### NARPS

On 18 July 2012, NAMA established a subsidiary, National Asset Residential Property Services. NARPS is a wholly owned subsidiary of NAPM, and was established to acquire residential properties and to lease and ultimately sell these properties to approved housing bodies for social housing purposes.

2,474 residential properties were delivered to the social housing sector by NAMA debtors from inception to 31 March 2018. This includes the direct sale of 977 properties by NAMA debtors and receivers to various approved housing bodies, the direct leasing of 106 properties by NAMA debtors and receivers and the acquisition by NARPS of 1,286 properties for lease to approved housing bodies. In addition, contracts were exchanged on a further 105 properties (for both direct sale and through NARPS) at the reporting date.

#### NASLLC

On 1 August 2013, NAMA established a US subsidiary, National Asset Sarasota Limited Liability Company (NASLLC). NASLLC is a wholly owned subsidiary of NAPM, and was established to acquire any property assets located in the US, if and when required. Since its acquisition, NASLLC has acquired and subsequently sold one asset located in the US.

#### NALHL (in Voluntary Liquidation)

On 10 January 2014, NAMA established a subsidiary, NALHL. NALHL (in Voluntary Liquidation) is a wholly owned subsidiary of NAPM and was established to acquire 100% of the share capital of two Portuguese entities, RLHC and RLHC II.

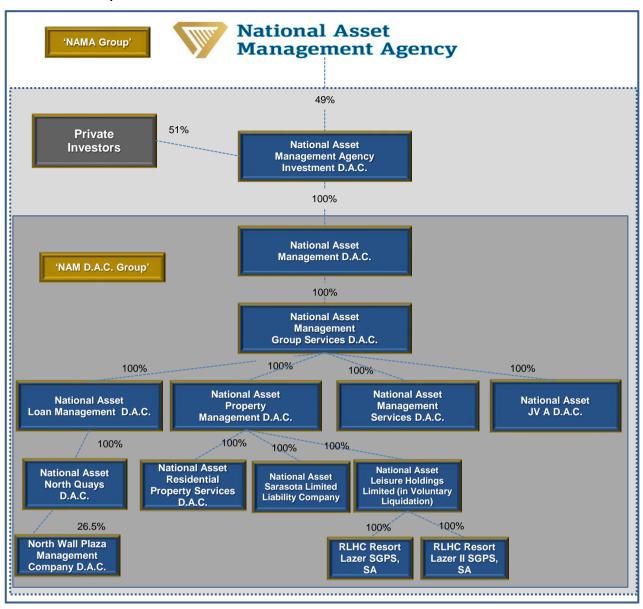
The establishment of these entities was required to facilitate the legal restructure of a number of entities with Portuguese property assets. Following the completion of the legal restructure, NALHL (in Voluntary Liquidation) was placed into voluntary liquidation on 18 December 2014. The control of NALHL (in Voluntary Liquidation) is with the liquidator who will realise the assets of NALHL (in Voluntary Liquidation).

#### RLHC Resort Lazer SGPS, S.A. (RLHC), RLHC Resort Lazer II SGPS, S.A. (RLHC II)

On 5 February 2014, NAMA established two subsidiaries, RLHC Resort Lazer SGPS, S.A. (RLHC) and RLHC Resort Lazer II SGPS, S.A. (RLHC II). RLHC and RLHC II are wholly owned subsidiaries of NALHL (in Voluntary Liquidation) and acquired 90% and 10% respectively of the share capital of a number of Portuguese entities, following the legal restructure of the debt owed by these entities.

With the exception of RLHC and RLHC II, the address of the registered office of each company is Treasury Building, Grand Canal Street, Dublin 2. Each Company is incorporated and domiciled in the Republic of Ireland, except for NASLLC which is incorporated and domiciled in the US, and RLHC and RLHC II which are incorporated and domiciled in Portugal. The address of the registered office of RLHC and RLHC II is Rua Garrett, no. 64, 1200-204 Lisbon, Portugal.

Chart 1 NAMA Group entities at 31 March 2018



#### **Quarterly financial information**

In accordance with Section 55 of the Act, NAMA is required every three months to report to the Minister on its activities and the activities of each NAMA Group entity, referred to in the Act as the 'quarterly report' or 'the accounts'. Section 55 of the Act sets out certain financial and other information to be provided in each quarterly report.

The financial statements present the consolidated results of the NAMA Group for the quarter ended 31 March 2018. For the purposes of these accounts, the 'NAMA Group' comprises the result of all entities presented in Chart 1, excluding those in liquidation.

The financial information for all entities is presented showing items of income and expenditure for the quarter from 1 January 2018 to 31 March 2018.

The statement of financial position is presented as at 31 March 2018 and 31 December 2017. The cash flow statement for the NAMA Group is presented for all cash movements for the quarter from 1 January 2018 to 31 March 2018.

The income statements and statement of financial position for each NAMA Group Entity are provided on pages 34 to 36.

#### Consolidated Income Statement For the quarter from 1 January 2018 to 31 March 2018

		For the period from 1 Jan 2018 to 31 Mar 2018
	Note	€000
Fair value gains on debtor loans measured at fair value through profit or loss	4	72,710
Interest Income Other income	5 8	1,871 8,994
Profit on disposal and refinancing of loans Fair value losses on derivative financial instruments	9 10	3,673 (325)
Fee Income Interest and similar expense	6 7	327 (1,007)
Total operating income	·	86,243
Administration expenses Foreign exchange losses	11 12	(16,973) (794)
Operating profit		68,476
Tax charge	13	(9,839)
Profit for the period		58,637

The accompanying notes 1 to 31 form an integral part of these accounts.

## Consolidated Statement of Financial Position As at 31 March 2018

	Note	IFRS 9 31 Mar 2018 €000	IAS 39 31 Dec 2017 €000
Assets			_
Cash and cash equivalents	14	1,091,088	733,470
Cash placed as collateral with the NTMA	14	25,000	25,000
Available for sale financial assets	15	-	495,097
Irish government bonds	16	494,402	-
Debtor loans measured at fair value through other comprehensive income	17	232,682	_
Amounts due from Participating Institutions	18	20,279	20,151
Derivative financial instruments	19	16,453	18,437
Loans and receivables (net of impairment)	20		3,193,505
Debtor loans measured at fair value through profit or loss	21	2,988,114	-
Other assets	22	19,044	282,339
Inventories - trading properties	23	277,357	277,357
Property, plant and equipment	24	1,008	1,008
Investments in equity instruments	25	71,833	65,709
Total assets		5,237,260	5,112,073
Liabilities			
Amounts due to Participating Institutions	18	10,716	10,686
Derivative financial instruments	19	7,540	4,375
Other liabilities	27	16,060	14,201
Tax payable	28	302	363
Deferred tax	26	21,624	3,453
Total liabilities		56,242	33,078
Equity			
Other equity instruments	29	1,593,000	1,593,000
Retained earnings	31	3,533,395	3,430,830
Other reserves	30	3,623	4,165
Equity and reserves attributable to owners of the Group		5,130,018	5,027,995
Non-controlling interests		51,000	51,000
Total equity and reserves		5,181,018	5,078,995
Total equity, reserves and liabilities		5,237,260	5,112,073

The accompanying notes 1 to 31 form an integral part of these accounts.

#### Consolidated Statement of Cash Flows For the quarter from 1 January 2018 to 31 March 2018

	For the period from 1 Jan 2018 to 31 Mar 2018
	€000
Cash flow from operating activities	
Debtor Loans	
Receipts from borrowers	557,049
Receipts from derivatives acquired	1,005
Fee Income	327
Funds advanced to borrowers - debtor loans	(108,576)
Movement in funds in the course of collection	(677)
Net cash provided by debtor loans	449,128
Derivatives	
Net Cash outflow on foreign currency derivatives	(1,103)
Cash outflow on other derivatives	(27)
Net cash used in derivatives	(1,130)
Other operating cashflows	
Payments to suppliers of services	(16,288)
Interest paid on cash and cash equivalents	(565)
Dividend paid on B ordinary shares	(454)
Coupon paid on subordinated debt issued	(83,529)
Funds received on disposal of trading properties	9,846
Rental income received	3,036
Net cash used in other operating activities	(87,954)
Net cash provided by operating activities	360,044
Cash flow from investing activities	
Funds advanced as shareholder loans	(2,425)
Interest received on shareholder loans	20
Net cash provided by investing activities	(2,405)
Cash and cash equivalents at the beginning of the period	733,470
Net cash provided by operating activities	360,044
Net cash provided by investing activities	(2,405)
Effects of exchange-rate changes on cash and cash equivalents	(21)
Cash and cash equivalents at 31 Mar 2018	1,091,088
Financial assets and cash collateral	
Amounts pledged as collateral with the NTMA	25,000
Irish government bonds	494,402 <b>1,610,490</b>
Total cash, cash equivalents and collateral held at 31 Mar 2018	1,010,490

#### 1 General Information

For the purposes of these accounts, the 'NAMA Group' comprises the parent entity NAMA (the Agency) and all entities shown in Chart 1 on page 10. The Agency owns 49% of the shares in NAMAI and the remaining 51% of the shares are held by private investors.

The Agency may exercise a veto power in respect of decisions of NAMAI relating to the interests or objectives of NAMA or the State or any action which may adversely affect the financial interests of NAMA or the State.

With the exception of RLHC and RLHC II, the address of the registered office of each company is Treasury Building, Grand Canal Street, Dublin 2. Each Company is incorporated and domiciled in the Republic of Ireland, except for NASLLC which is incorporated and domiciled in the US, and RLHC and RLHC II which are incorporated and domiciled in Portugal. The address of the registered office of RLHC and RLHC II is Rua Garrett, no. 64, 1200-204 Lisbon, Portugal.

#### 2 Summary of significant accounting policies

#### 2.1 Basis of preparation

The Group's consolidated accounts for the period to 31 March 2018 are presented in accordance with its accounting policies for the purposes of complying with the requirements of Section 55 of the Act.

The preparation of these accounts requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the Group's accounting policies. Changes in assumptions may have a significant impact on the accounts in the period the assumptions change. Management believes that the underlying assumptions are appropriate and that the Group's accounts therefore present the financial position and results fairly. The Group's principal critical estimates and judgements include determining the fair value of financial instruments, impairment of financial instruments, the carrying value of trading properties, the assessment of control & significant influence in investments and deferred tax.

#### 2.2 Basis of measurement

Prior to 1 January 2018, the consolidated accounts were prepared under the historical cost convention, except for derivative financial instruments, equity instruments, inventories - trading properties and available for sale assets, which were measured at fair value. Following the adoption of IFRS 9, a number of other financial instruments have been measured at fair value, including debtor loans and vendor finance loans.

The consolidated accounts are presented in euro (or €), which is the Group's functional and presentational currency. The figures shown in the consolidated accounts are stated in (€) thousands.

The consolidated statement of cash flows shows the changes in cash and cash equivalents arising during the period from operating activities, investing activities and financing activities. The cash flows from operating activities are determined using the direct method, whereby major classes of gross cash receipts and gross payments are disclosed.

Cash flows from investing and financing activities are reported on a gross basis. The Group's assignment of the cash flows to operating, investing and financing categories depends on the Group's business model (management approach).

In accordance with IAS 1, assets and liabilities are presented in order of liquidity.

The Group has adopted IFRS 9 with effect from 1 January 2018. This standard replaces IAS 39. This has resulted in significant change to the recognition, measurement and classification of financial assets held by the Group. This in turn, has impacted certain significant accounting policies, most notably accounting policy 2.5 'Financial Instruments'. The implementation of IFRS 9 is viewed as an ongoing process with further refinement expected in forthcoming quarterly reporting periods and reporting finalised in the Group's 31 December 2018 Annual Report. A Comparative statement of financial position as at 31 December 2017 is presented under IAS 39 convention and is in line with IAS 39 accounting policies as set out in previous reports up to and including Quarter 4 2017. Current period figures are prepared under IFRS 9 and the updated accounting policies as set out in this report.

#### 2.3 Basis of consolidation

The consolidated financial statements of the Group comprise the financial statements of the parent entity, NAMA and its subsidiaries, with the exception of NALHL (in voluntary liquidation), RLHC and RLHC II . The financial statements of the subsidiaries used to prepare the consolidated financial statements were prepared as of the same reporting date as that of the parent.

The Group consolidates all entities where it directly or indirectly holds the majority of the voting rights and where it determines their financial and business policies and is able to exercise control over them in order to benefit from their activities.

Investments in subsidiaries are accounted for at cost less impairment. Accounting policies of the subsidiaries are consistent with the Group's accounting policies.

Inter-group transactions and balances and gains on transactions between Group companies are eliminated. Inter-group losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

#### 2.4 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The consolidated financial statements are presented in euro, which is the Group's presentation and functional currency.

#### (b) Transactions and balances

Transactions denominated, or that require settlement, in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated using the exchange rate as at the date of initial recognition.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at quarter end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

All foreign exchange gains and losses recognised in the income statement are presented as a separate line item in the consolidated income statement.

#### 2.5 Financial assets

#### Recognition and initial measurement

The Group recognises financial assets in the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets are measured initially at fair value. Transaction costs directly attributable to the acquisition of financial assets at fair value through profit & loss (FVTPL) are recognised immediately in profit or loss. Other than financial assets and financial liabilities at FVTPL, transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Classification and Measurement

Subsequent to initial recognition, a financial asset is classified and subsequently measured at

- (a) Amortised cost
- (b) Fair value through other comprehensive income (FVOCI)
- (c) Fair value through profit & loss

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows (Business model Assessment); and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI Assessment)

A financial asset is measured at FVTOCI if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets: and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

At initial recognition, the Group may irrevocably designate an equity instruments as FVOCI. The election to designate an investment in equity instrument at FVTOCI is made on an instrument-by instrument basis.

Any financial asset that does not qualify for amortised cost measurement or measurement at FVTOCI is be measured subsequent to initial recognition at FVTPL except if it is an investment in an equity instrument designated at FVTOCI. The Group may irrevocably elect on initial recognition to designate a financial asset at FVTPL if the designation eliminates or significantly reduces an accounting mismatch that would have occurred if the financial asset had been measured at amortised cost or FVTOCI.

#### Contractual cash flows are solely payments of principal and interest assessment (SPPI Assessment)

Contractual cash flows are solely payments of principal and interest assessment (SPPI Assessment)

For the purpose of the SPPI Assessment, principal is the fair value of the financial asset at initial recognition. However, that principal amount may change over the life of the financial asset. Interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as profit margin. The SPPI Assessment is made in the currency in which the financial asset is denominated.

#### **Business model Assessment**

The Group determines the business models at a level that reflects how groups of financial assets are managed to achieve a particular business objective. The Group's business models determine whether cash flows will result from collecting contractual cash flows, selling financial assets, or both. The Group considers the following information when making the business model assessment:

- how the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel; and
- the risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way in which those risks are managed.

At initial recognition of a financial asset, the Group determines whether newly recognised financial assets are part of an existing business model or whether they reflect the commencement of a new business model. The Group reassess its business models each reporting period to determine whether the business models have changed since the preceding period.

#### (a) Amortised Cost

The Group has classified and measured cash and cash equivalents, cash placed as collateral, amounts due from participating institutions and other assets at amortised cost. These assets are measured at amortised cost using the effective interest method less any expected credit loss allowance.

#### (b) Fair value through other comprehensive income (FVTOCI)

Due to their cash flow characteristics and the business model for managing the assets, the Group has classified and measured other debtor loans which include instruments such as vendor finance, shareholder loan structures and an income stream associated with a landholding as at FVTOCI. Fair value is determined in the manner described in note 2.26.

The Group's portfolio of Irish government bonds is also classified and measured at FVTOCI. Fair value is determined in the manner described in note 2.26. These bonds were acquired for liquidity purposes. They are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or changes in interest rates or exchange rates.

Changes in the fair value of financial assets at FVTOCI are recognised in other comprehensive income within the fair value reserve. When a financial asset at FVTOCI is derecognised, the cumulative gain/loss previously recognised in OCI is reclassified from equity to profit or loss. Financial assets at FVTOCI must be assessed for impairment with any expected credit losses being recognised in the income statement. Interest is recognised using the effective interest method.

#### (c) Fair value through profit & loss (FVTPL)

Due to their cash flow characteristics and the business model for managing the asset, the Group has classified and measured certain debtor loans at FVTPL. These assets are measured at fair value, with any gains/losses arising on remeasurement recognised in the income statement. Fair value is determined in the manner described in note 2.26.

Other financial instruments that are classified and measured at FVTPL include derivative and equity investments.

#### Derivatives

Interest income and expense arising on these derivatives (other than on cross currency interest rate swaps) are included in interest income and interest expense in the consolidated income statement. Fair value gains and losses on these financial assets are included in gains and losses on derivative financial instruments in the income statement or as part of foreign exchange gains and losses where they relate to currency derivatives. Interest on cross currency interest rate swaps is recognised as part of fair value gains and losses on currency derivatives.

#### **Equity Instruments**

An equity instrument is any contract that results in a residual interest in the assets of an entity after deducting all of its liabilities. An equity instrument has no contractual obligation to deliver cash or another financial asset.

Equity instruments are measured at FVTPL. The fair value of equity instruments is measured based on the net asset value of the entity at the reporting date. Changes in fair value are recognised in the income statement as part of other income/(expenses). Equity instruments are separately disclosed in the statement of financial position.

#### Reclassifications of financial assets

If the business model under which the Group holds financial assets changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that results in reclassifying the Group's financial assets. During the current financial period there was no change in the business models under which the Group holds financial assets and therefore no reclassifications were made. Changes in contractual cash flows are considered under the accounting policy on de-recognition of financial assets and financial liabilities as described below.

#### 2.6 Financial liabilities

The Group recognises financial liabilities in the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial liabilities are measured initially at fair value. The Group classifies and subsequently measures its financial liabilities at amortised cost with the exception of derivatives classed as FVTPL, with any difference between the proceeds net of transaction costs and the redemption value recognised in the income statement using the effective interest method.

Where financial liabilities are classified as FVTPL, gains and losses arising from subsequent changes in fair value are recognised directly in the income statement.

#### 2.7 De-recognition of financial assets and financial liabilities

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets have also been transferred. Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### 2.8 Fair value gains/losses on debtor loans at fair value through profit and loss (FVTPL)

Fair value gains/ (losses) on debtor loans at FVTPL includes all gains and losses from changes in the fair value of debtor loans at FVTPL. The Group has elected to present the full fair value movement in this line, including the impact of net cash collections in the period.

#### 2.9 Interest income and interest expense

Interest income and interest expense for all interest-bearing financial instruments other than those accounted for as FVTPL is recognised as interest income and interest expense in the income statement using the effective interest (EIR) method.

The EIR method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The EIR is the rate that exactly discounts estimated future cash payments or receipts over the expected life of the financial instrument to the net carrying amount of the financial asset or financial liability. When calculating the EIR, the Group estimated cash flows using the mandated Long Term Economic Value (LTEV) methodology but did not consider future credit losses beyond any already recognised in the acquisition price of loans. The calculation includes transaction costs and all fees paid or received between parties to the contract that are an integral part of the EIR.

When a other debtor loan is impaired, the Group reduces the carrying amount to its estimated recoverable amount (being the estimated future cash flows discounted at the original EIR) and continues unwinding the remaining discount as interest income.

Once a financial asset (or a group of similar financial assets) has been written down as a result of an impairment loss, interest income is recognised using the original rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Interest income on impaired loans is only recognised on the unimpaired amount of the loan balance using the original EIR rate.

#### 2.10 Fee income

Fees earned by the Group are recognised immediately in profit or loss as fee income.

#### 2.11 Profit / (loss) on the disposal of loans

Profits and losses on the disposal of loans is calculated as the difference between the carrying value of the loans assets and the contractual sales price at the date of sale, less related loan sale costs. The contractual sales price includes any deferred consideration where NAMA has the contractual right to receive any deferred cash flow in accordance with IAS 32. Profits and losses on the disposal of loans are recognised in the income statement when the transaction occurs.

#### 2.12 Impairment of financial assets

The Group is required to determine the impairment of financial assets on an expected credit loss (ECL) basis for all financial assets classified at amortised cost and at FVTOCI and recognise a loss allowance. The ECL that is recognised is based on a three-stage approach:

Stage 1: where financial instruments have not had a significant increase in credit risk since initial recognition, a provision for 12-month ECL is recognised, being the ECL that result from default events that are possible within 12 months of the reporting date:

Stage 2: where financial instruments have had a significant increase in credit risk since initial recognition but does not have objective evidence of impairment, a lifetime ECL is recognised, being the ECL that result from all possible default events possible over the lifetime of the financial asset;

Stage 3: where financial assets show objective evidence of impairment, a lifetime ECL is recognised.

The measurement of the loss allowance is based on the present value of the financial assets expected cash flows using the financial assets EIR.

#### 2.13 Impairment of non-financial assets

The carrying amount of the Group's non-financial assets is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell.

In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. An impairment loss is recognised in the income statement if the carrying amount exceeds its recoverable amount.

#### 2.14 Cash and cash equivalents

Cash comprises cash on hand, demand deposits and exchequer notes.

Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 2.15 Derivative financial instruments

Derivatives, such as interest rate swaps, cross-currency swaps and foreign exchange swaps are used for hedging purposes as part of the Group's risk management strategy. In addition, the Group acquired, at fair value, certain derivatives associated with the loans acquired from the Participating Institutions. The Group does not enter into derivatives for proprietary trading purposes.

The Group's policy is to hedge its foreign currency exposure through the use of currency derivatives. Interest rate risk on debt issued by the Group is hedged using interest rate swaps. Interest rate risk on performing borrower derivatives acquired from the Participating Institutions is hedged using interest rate swaps.

All derivatives are accounted for at fair value through profit or loss.

#### Borrower derivatives

Borrower derivatives comprise derivatives acquired from Participating Institutions that were originally put in place to provide hedges to borrowers ('borrower derivatives'). These derivatives were acquired from each Participating Institution as part of a total borrower exposure.

Borrower derivatives are measured at fair value with fair value gains and losses being recognised in profit or loss. Borrower derivatives are classified as performing and non-performing. A performing derivative is one that is meeting all contractual cash flow payments up to the last repayment date before the end of the reporting period. The performing status of borrower derivatives is assessed at each reporting date.

Borrower derivatives comprise of interest rate derivatives. The fair value is determined using a valuation technique based on independent valuations obtained using observable market inputs such as Euribor and Libor yield curves, FX rates, option volatilities and par interest swap rates.

#### NAMA derivatives

NAMA derivatives comprise of derivatives entered into to hedge exposure to debtor loans acquired and debt securities in issue ('NAMA derivatives'). NAMA derivatives include interest rate and cross currency swaps. The fair value of NAMA derivatives is determined using a mark to market valuation technique based on independent valuations obtained using observable market inputs such as Euribor and Libor yield curves, par interest and FX rates. Fair value movements arising on interest rate swaps are recognised in profit or loss. Gains and losses on currency swaps are recognised in profit or loss as part of foreign exchange gains and losses.

Derivatives at fair value through profit or loss

Derivatives at fair value through profit or loss are initially recognised at fair value on the date on which a derivative contract is entered into or acquired and are subsequently re-measured at fair value.

The fair value of derivatives is determined using a mark to market valuation technique based on independent valuations obtained using observable market inputs such as Euribor and Libor yield curves, par interest and foreign exchange rates.

The assumptions involved in these valuation techniques include the likelihood and expected timing of future cash flows of the instrument. These cash flows are generally governed by the terms of the instrument, although management judgement is required when the ability of the counterparty to service the instrument in accordance with the contractual terms is in doubt.

Derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Fair value gains or losses on derivatives, other than currency derivatives, are recognised in the income statement. However where they are designated as hedging instruments, the treatment of the fair value gains and losses depends on the nature of the hedging relationship.

Gains and losses on currency swaps are recognised in profit or loss as part of foreign exchange gains and losses.

#### 2.16 Inventories - trading properties

Trading properties include property assets and non real estate assets which are held for resale. Trading properties are carried under IAS 2 - Inventories, at the lower of cost and net realisable value. Costs are determined on the basis of specific identification of individual costs relating to each asset. Net realisable value represents the estimated selling price for properties less all estimated costs of completion and costs necessary to make the sale. Profits and losses on the disposal of trading properties are calculated as the difference between the carrying value of the trading property asset and the contractual sales price at the date of sale, less related selling costs. The contractual sales price includes any deferred consideration where NAMA has the contractual right to receive any deferred cash flow in accordance with IAS 32. Profits and losses on the disposal of trading properties are recognised in the income statement when the transaction occurs.

#### 2.17 Taxation

Tax primarily comprises current and deferred corporation tax. Tax is recognised in the income statement except to the extent that it relates to items recognised in other comprehensive income, in which case it is recognised in other comprehensive income.

#### (a) Current corporation tax

Current corporation tax is the expected tax payable on the taxable income for the financial year using tax rates enacted or substantively enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Current corporation tax payable on profits, based on the applicable tax law in the relevant jurisdiction, is recognised as an expense in the period in which the profits arise.

The tax effects of current corporation tax losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses are utilised.

Under IFRS, an entity shall offset current tax assets and current tax liabilities if, and only if, the entity: has a legally enforceable right to set off the recognised amounts: and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

The Group does not offset current corporation tax liabilities and current income tax assets.

#### (b) Deferred corporation tax

Deferred corporation tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred corporation tax is determined using tax rates (and tax laws) that have been enacted or substantially enacted by the date of the statement of financial position and are expected to apply when the related deferred corporation tax asset is realised or the deferred corporation tax liability is settled.

Deferred income tax assets are recognised when it is probable that future taxable profit will be available against which these temporary differences can be utilised.

Deferred income tax related to cash flow hedges is recognised in equity and subsequently in the consolidated income statement together with the deferred gain or loss.

Deferred income tax related to other reserves is recognised in other comprehensive income and subsequently in the consolidated income statement together with the deferred gain or loss.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The Group assesses, on an annual basis only, the deferred tax relating to unutilised tax losses.

#### 2.18 Provisions for liabilities and charges and contingent assets and liabilities

#### **Provisions**

Provisions for legal claims are recognised when the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. The Group recognises no provisions for future operating losses.

#### Contingent liabilities

Contingent liabilities are not recognised by the Group but are disclosed unless the probability of their occurrence is remote.

#### Contingent assets

Contingent assets are not recognised by the Group but are disclosed where an inflow of economic benefits is probable. If the realisation of income becomes virtually certain then the related asset is recognised.

Contingent assets and liabilities are assessed periodically to ensure that they are appropriately reflected in the financial statements.

#### 2.19 Amounts due to and from Participating Institutions

#### Unsettled overdraft positions

The Participating Institutions fund overdraft accounts and collect cash repayments on overdraft accounts on NAMA's behalf. The amounts funded by Participating Institutions are recognised in the statement of financial position as amounts due to Participating Institutions and the amounts collected are recognised as amounts due from Participating Institutions. The net amount due to / from Participating Institutions is applied against the outstanding debtor loans balance.

#### 2.20 Debt and equity instruments

Debt and equity instruments are classified as either liabilities or as equity in accordance with the substance of the contractual terms of the instruments. Instruments which do not carry a contractual obligation to deliver cash or another financial asset to another entity are classified as equity and are presented in equity. The coupon payments on these instruments are recognised directly in equity. The subordinated bonds issued by the Group contain a discretionary coupon and have no obligation to deliver cash and are therefore classified as equity instruments.

Debt securities in issue are initially measured at fair value less transaction costs and are subsequently measured at amortised cost using the EIR method.

#### 2.21 Share capital

#### (a) Dividends on ordinary shares

Any dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders.

#### (b) Coupon on other equity

Coupon payments on subordinated bonds that are classified as equity are reflected directly in equity when they are declared.

#### 2.22 Cash placed as collateral with the NTMA

The Group is required to post cash collateral with the NTMA under a collateral posting agreement (CPA) agreed between the NTMA and NAMA. The NTMA is the counterparty to all NAMA derivatives (other than those acquired from borrowers). The NTMA require cash to be placed with it as collateral to reduce the exposure it has to NAMA with regard to its derivative positions. The amount of collateral required depends on an assessment of the credit risk by the NTMA.

Cash placed as collateral is recognised in the statement of financial position. Any interest payable or receivable arising on the amount placed as collateral is recorded in interest expense or interest income respectively.

#### 2.23 Property, plant and equipment

The Agency incurred costs for the fit-out of leased office space. Costs incurred are capitalised in the statement of financial position as property, plant and equipment in accordance with IAS 16 property, plant and equipment. Following a review in 2016, the recognised asset is depreciated over remaining life of the asset remaining life of the asset, in compliance with IAS 16, and the asset will be fully depreciated by the end of 2020.

#### 2.24 Operating leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment or series of payments the right to use an asset for an agreed period of time. The determination of whether an arrangement is a lease, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or whether the arrangement conveys a right to use the asset. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership. The leased asset is recognised in the statement of financial position of the lessor.

Properties acquired by NARPS for the purposes of social housing are recognised as inventories in accordance with IAS 2.

Rental income arising from operating leases on inventory property is accounted for on a straight line basis over the lease term. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

#### 2.25 Non-controlling interests in subsidiaries

Non-controlling interests in subsidiaries comprise ordinary share capital and/or other equity in subsidiaries not attributable directly or indirectly to the parent entity.

Profits which may arise in any period may be allocated to the non-controlling interest in accordance with maximum investment return which may be paid to the external investors. Losses arising in any period are allocated to the non-controlling interest only up to the value of the non-controlling interest in the Group, as NAMA takes substantially all the economic benefits and risks of the Group.

#### 2.26 Determination of fair value

The Group measures fair values in accordance with IFRS 13 which defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date, regardless of whether that price is directly observable or estimated using another valuation technique.

Financial instruments are initially recognised at fair value and, with the exception of financial assets at fair value through profit or loss, the initial carrying amount is adjusted for direct and incremental transaction costs. In the normal course of business, the fair value on initial recognition is the transaction price (fair value of consideration given or received).

Subsequent to initial recognition, fair values are determined using valuation techniques. These valuation techniques maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The valuation techniques used incorporate the factors that market participants would take into account when pricing the asset or liability at the measurement date. Valuation techniques include the use of recent orderly transactions between market participants, reference to other similar instruments, option pricing models, discounted cash flow analysis and other valuation techniques commonly used by market participants.

#### Valuation techniques

In the case of debtor loans measured at FVTPL, the fair value of these instruments is determined with input from management and using internally generated valuation models based on selected comparable market data points. The majority of the significant inputs into these models are not readily observable in the market and the inputs are therefore derived from market prices for similar assets or estimated based on certain assumptions. The determination of key inputs used such as the expected future cash flows on the financial instrument, stratification of portfolio and the appropriate discount rates applicable require management judgement and estimation.

The valuation methodology for debtor loans at FVTPL is to estimate the expected cash flows to be generated by the financial asset and discount it to a present value. The assumptions involved in this valuation technique include:

- Determining suitable stratifications for the portfolio for assets with similar risk characteristics;
- The likelihood and expected timing of future cash flows of the financial asset. Future cash flows may be sensitive to the occurrence of future events including changes in property prices; and
- Selecting an appropriate discount rate for the instrument based on management's assessment of the characteristics of the instrument and prevailing market discount rates for similar assets.

In the absence of quoted market prices, and in the case of over-the-counter derivatives, fair value is calculated using valuation techniques. Fair value may be estimated using quoted market prices for similar instruments, adjusted for differences between the quoted instrument and the instrument being valued. Where the fair value is calculated using discounted cash flow analysis, the methodology is to use, to the extent possible, market data that is either directly observable or is implied from instrument prices, such as interest rate yield curves, equities and commodities prices, credit spreads, option volatilities and currency rates.

The valuation methodology is to calculate the expected cash flows under the terms of each specific contract and then discount these values back to a present value. The assumptions involved in these valuation techniques include:

- the likelihood and expected timing of future cash flows of the instrument. These cash flows are generally governed by the terms of the instrument, although management judgement may be required when the ability of the counterparty to service the instrument in accordance with the contractual terms is in doubt. In addition, future cash flows may also be sensitive to the occurrence of future events, including changes in market rates; and
- selecting an appropriate discount rate for the instrument, based on the interest rate yield curves including the determination of an appropriate spread for the instrument over the risk-free rate. The spread is adjusted to take into account the specific credit risk profile of the exposure.

All adjustments in the calculation of the present value of future cash flows are based on factors market participants would take into account in pricing the financial instrument.

Certain other financial instruments (both assets and liabilities) may be valued on the basis of valuation techniques that feature one or more significant market inputs that are not observable. When applying a valuation technique with unobservable data, estimates are made to reflect uncertainties in fair values resulting from a lack of market data. For these instruments, the fair value measurement is less reliable. Inputs into valuations based on non-observable data are inherently uncertain because there is little or no current market data available from which to determine the price at which an orderly transaction between market participants would occur under current market conditions.

The calculation of fair value for any financial instrument may require adjustment of the valuation technique output to reflect the cost of credit risk, if market participants would include one, where these are not embedded in underlying valuation techniques.

#### 3. Application of IFRS 9 Financial Instruments

IFRS 9 is being implemented in the Group with effect from 1 January 2018. As permitted under IFRS 9, the Group is availing of the exemption not to restate prior periods and therefore recognised differences arising between IAS 39 carrying amounts and IFRS 9 carrying amounts at 1 January 2018 in opening retained earnings on that date.

#### Impact on Financial Assets

The table below details the transition impact of IFRS 9 on the classification and measurement basis of the Group's financial assets at 1 January 2018.

146 30

IEDS 0

Financial Asset IAS 39	Financial Asset IFRS 9	IAS 39 Measurement	IFRS 9 Measurement	IAS 39 Carrying Value 01-Jan-18 €m	IFRS 9 Carrying Value 01-Jan-18 <u>€m</u>
Loans and Receivables	Debtor Loans at FVTPL	Amortised Cost	FVTPL	2,966	3,113
Loans and Receivables	Debtor loans at FVTOCI	Amortised Cost	FVOCI	228	228
Cash & Cash Equivalents	Cash & Cash Equivalents	Amortised Cost	Amortised Cost	733	733
Cash Placed as Collateral with NTMA	Cash Placed as Collateral with NTMA	Amortised Cost	Amortised Cost	25	25
Available for Sale Financial Assets	Irish Government Bonds	FVOCI	FVOCI	495	495
Amounts due from Participating Institutions	Amounts due from Participating Institutions	Amortised Cost	Amortised Cost	20	20
Derivative Financial Instruments	Derivative Financial Instruments	FVTPL	FVTPL	18	18
Investments in Equity Instruments	Investments in Equity Instruments	FVTPL	FVTPL	66	66

#### Impact on Financial Liabilities

The application of IFRS 9 has had no impact on the classification and measurement of the Group's financial liabilities.

#### Impact on impairment of financial assets

The expected credit losses are not material based on the credit risk characteristics of the financial assets with the scope of impairment under IFRS 9. No transition adjustment pertaining to expected credit losses has been recognised at 1 January 2018.

#### Quantitative impact

Based on assessments undertaken to date, the initial estimated quantitative impact on implementation of IFRS 9 is a positive increase in retained earnings as at 1 January 2018 in the order of €129m after tax (€147m before tax). Substantially all of this relates to the change in measurement basis of certain debtor loans included within loans and receivables from amortised cost to fair value.

This estimate is based on a number of assumptions, judgements and other assessments that remain subject to change until the Agency finalises its financial statements for the year ending 31 December 2018. NAMA will continue to refine and validate the fair value models and related processes and controls during 2018.

#### 4. Fair value gains on debtor loans measured at fair value through profit or loss

For the period from 1 Jan 2018 to 31 Mar 2018 €000 72,710

For the period

For the period

For the period

72,710

Fair value movements on debtor loans (Note 21)

Total fair value gains on debtor loans measured at fair value through profit or loss

The Group assesses the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and the Group's business model for managing the asset. A significant proportion of the Group's loan portfolio, which was previously reported as 'Loans and receivables' and measured at amortised cost, is now classified as 'Debtor loans measured at fair value through profit or loss' under IFRS 9 as from the current period.

#### 5 Interest income

	For the period from 1 Jan 2018 to 31 Mar 2018
	€000
Interest on debtor loans through other comprehensive income (OCI) (Note 17)	1,382
Interest on acquired derivative financial instruments	485
Interest on cash and cash equivalents	4
Total interest income	1,871

Interest income on financial assets through other comprehensive income is recognised in accordance with accounting policy note 2.9.

Interest on acquired derivative financial instruments relates to interest received on derivatives acquired from Participating Institutions that were associated with the loans acquired.

#### 6 Fee income

	IIOIII I Jaii 2010
	to 31 Mar 2018
	€000
Fee Income from debtor loans	327
Total fee income	327

Fee income from debtor loans is made up of exit, performance, arrangement, restructuring and other transaction fees related to loans and receivables.

#### 7 Interest and similar expense

	from 1 Jan 2018
	to 31 Mar 2018
	€000
Interest on other derivative financial instruments	125
Negative interest expense on cash and cash equivalents	825
Interest on Irish government bonds (note 16)	57
Total interest and similar expense	1,007

#### 8 Other income/(expenses)

	from 1 Jan 2018
	to 31 Mar 2018
	€000
Fair value gains on equity instruments	6,125
Lease rental income	2,869
Total other income/(expenses)	8,994

The fair value of NAMA's equity instruments is based on the net asset value of the investment entity at the reporting date, and changes in fair value are recognised in the income statement in accordance with accounting policy 2.5.

Lease rental income is earned from the lease of residential properties to approved housing bodies for social housing purposes and from the lease of certain trading properties. It is accounted for on a straight line basis over the lease term in accordance with accounting policy 2.24.

#### 9 Profit on disposal and refinancing of loans

For the period from 1 Jan 2018 to 31 Mar 2018 €000 3,673

Net profit on disposal and refinancing of loans

Total profit on disposal and refinancing of loans

	For the period from	For the period from 1 Jan 2018 to 31 March 2018			from inception to	31 March 2018
	Disposals of underlying collateral	Disposals of loans	Total	Disposals of underlying collateral	Disposals of loans	Total
	€m	€m	€m	€m	€m	€m
Proceeds	559	1	560	30,871	10,387	41,258

The cash proceeds received in the financial year are analysed above and in the statement of cash flows.

The Group disposes of loans to third parties. Profit or loss on disposal of loans is measured as the difference between the cash received, including any deferred consideration, less related selling expenses less the net carrying value of those debtor loans.

#### 10 (Losses) / gains on derivative financial instruments

	For the period
	from 1 Jan 2018
	to 31 Mar 2018
	€000
Fair value (losses) on derivatives acquired from borrowers	(519)
Fair value gains on other derivatives	194
Total losses on derivative financial instruments	(325)

Fair value movements on derivatives are driven by market movements that occurred during the year. The fair value of these swaps are impacted by changes in Euribor rates and borrower derivatives performance levels. Further information on derivative financial instruments is provided in Note 19.

Gains or losses arising on derivatives acquired from borrowers comprise fair value movements on these derivatives. Other derivatives hedge NAMA's interest rate risk exposure arising from derivatives acquired from the participating institutions. Hedge accounting has not been applied on these derivatives.

#### 11 Administration expenses

	to 31 Mar 2018
	€000
Costs reimbursable to the NTMA	9,411
Primary servicer fees	2,341
Finance, communication and technology costs	1,613
Legal fees	1,545
Portfolio management fees	658
Rent and occupancy costs	416
Master servicer fees	471
Internal audit fees	187
External audit remuneration	223
Board and Committee fees and expenses	108
Total administration expenses	16,973

For the period from 1 Jan 2018

Under Section 42 (4) of the Act, the Agency shall reimburse the NTMA for the costs incurred by the NTMA as a consequence of its assignment of staff to the NAMA Group Entities. See 8.1 below for further breakdown of such costs.

NAMA Board and Advisory Committee fees are paid to Board members and external members of Committees. Brendan McDonagh (CEO, NAMA) and Conor O'Kelly (CEO, NTMA) receive no payment as members of the NAMA Board.

11.1 Costs reimbursable to the NTMA	For the period
	from 1 Jan 2018
	to 31 Mar 2018
	€000
Staff costs	7,651
Overheads and shared service costs	1,760
Total	9.411

#### 12 Foreign exchange gains / (losses)

	trom 1 Jan 2018
	to 31 Mar 2018
	€000
Foreign exchange translation gains on debtor loans (note 21)	2,230
Foreign exchange translation gains on Vendor finance (note 17)	2,815
Unrealised foreign exchange losses on derivative financial instruments	(4,824)
Realised foreign exchange losses on derivative financial instruments	(1,102)
Foreign exchange losses on cash	(21)
Other foreign exchange gains	108
Total foreign exchange losses	(794)

Foreign exchange translation gains and losses on loans and receivables arise on the revaluation of foreign currency denominated debtor loans. Foreign currency translation amounts are recognised in accordance with accounting policy 2.4.

Gains and losses on foreign exchange derivatives arise from market movements that affect the value of the derivatives at the reporting date.

Following the transfer of assets from the Participating Institutions, the Group entered into currency derivative contracts to reduce its exposure to exchange rate fluctuations arising on foreign currency denominated debtor loans. The gain or loss on derivative products comprises both realised and unrealised gains and losses. Realised and unrealised gains and losses are recognised in accordance with accounting policy 2.15. Currency derivatives are explained in more detail in Note 19.

#### 13 Tax charge

	from 1 Jan 2018 to 31 Mar 2018
Current tax charge	€000
Corporation tax	(9,969)
Deferred tax (charge) / credit	
On fair value gains / (losses) on derivatives & equity instruments (note 26)	(790)
On transitional adjustments (note 26)	920
Total taxation charge	(9,839)

For the period

For the period

#### 14 Cash, cash equivalents and collateral

	IFRS 9 31 Mar 2018 €000	IAS 39 31 Dec 2017 €000
Balances with the Central Bank of Ireland	263,825	692,004
Balances with other banks	27,263	41,466
Exchequer note investments	800,000	-
Total cash and cash equivalents	1,091,088	733,470
Cash placed as collateral with the NTMA	25,000	25,000
Total cash, cash equivalents and collateral	1,116,088	758,470

Balances with other banks comprise balances held with Citibank, AIB and BNP. Exchequer notes are short term interest bearing notes, with maturities generally less than 30 days, which are held with the NTMA.

NAMA is required to post cash collateral with the NTMA under a collateral posting agreement (CPA) (as amended) entered into in 2012. The NTMA is the counterparty to all NAMA derivatives (other than those acquired from borrowers). The NTMA require cash to be placed with it as collateral to reduce the exposure it has to NAMA with regard to its derivative positions. At 31 March 2018, NAMA's derivative liability exposure was €7.5m (Q4: €4.4m) as set out in Note 19.

# 15 Available for sale financial assets IAS 39 31 Dec 2017 €000 Irish government bonds 495,097 Total available for sale financial assets 495,097

Financial assets available for sale, as categorised under IAS 39, comprised Irish government treasury bonds acquired for liquidity management. As part of the transition to IFRS 9, these government bonds have been reclassified and will be reported as 'Financial assets at fair value through other comprehensive income' (see note 16) with effect from 1 January 2018.

16 Irish government bonds	IFRS 9
	31 Mar 2018
	€000
Opening balance (IFRS 9)	495,097
Interest for the period (note 7)	57
Cash receipts	-
Net changes in fair value	638
Total Irish government bonds	494,402

17 Debtor loans at fair value through other comprehensive income			IFRS 9
	Vendor	Other loans	For the period from
	finance		1 Jan 2018 to
			31 Mar 2018
	€000	€000	€000
Opening balance (IFRS 9)	199,933	27,729	227,662
Interest earned	877	505	1,382
Cash advanced	-	2,425	2,425
Cash receipts	(913)	(689)	(1,602)
FX gains (note 12)	2,815	-	2,815
Net changes in fair value	<u>-</u>	-	-
Total debtor loans at fair value through other			
comprehensive income	202,712	29,970	232,682

The Group assess the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and the Group's business model for managing the asset. Debtor loans classified as financial assets at fair value through other comprehensive income include vendor finance agreements, shareholder loan agreements entered into as part of the Group's investments in equity instruments and an income stream associated with an investment vehicle.

#### 18 Amounts due from/(to) Participating Institutions

	IFRS 9	IAS 39
	31 Mar 2018	31 Dec 2017
	€000	€000
Amounts due from Participating Institutions	20,279	20,151
Amounts due to Participating Institutions	(10,716)	(10,686)

NAMA legally acquired overdraft accounts attached to debtor loan accounts in 2010 and 2011. At 31 March 2018 the following amounts were receivable from and payable to the Participating Institutions for cash collected or paid out by the Participating Institutions in relation to NAMA debtors' overdraft accounts. Amounts settled may differ to the balances reported at financial year end. All amounts are classified as current.

19 Derivative financial instruments	IFRS 9	IAS 39
	31 Mar 2018	31 Dec 2017
	€000	€000
Derivative assets at fair value through profit or loss		
Derivative financial instruments acquired from borrowers	16,453	16,972
Foreign currency derivatives	-	1,465
Total derivative assets	16,453	18,437
Derivative liabilities at fair value through profit or loss		
Other derivative financial instruments	(2,493)	(2,687)
Foreign currency derivatives	(5,047)	(1,688)
Total derivative liabilities	(7,540)	(4,375)

Derivative financial instruments at fair value through profit or loss

Derivative financial instruments acquired from borrowers relate to the fair value of derivatives acquired from borrowers that were associated with loans acquired.

Other derivative financial instruments relate to the fair value of derivatives entered into by the Group to hedge derivative financial instruments acquired from borrowers. These derivatives have not been designated into hedge relationships.

NAMA uses currency derivatives to hedge the foreign exchange exposure which arose on the transfer of foreign currency loans from Participating Institutions in exchange for Euro denominated NAMA bonds. The foreign currency derivatives are used to reduce its exposure to exchange rate fluctuation arising on foreign denominated financial assets.

#### 20 Loans and receivables (net of impairment) (IAS 39 treatment)

20 Loans and receivables (net of impairment) (IAS 39 treatment)	IAS 39
	31 Dec 2017
	€000
Loans and receivables carrying value before impairment	4,599,288
Less: provision for impairment charges on loans and receivables	(1,405,783)
Total loans and receivables (net of impairment)	3,193,505

As at 31 December 2017, loans and receivables were prepared under IAS 39 and reflected the carrying value of the Group's loans acquired from the Participating Institutions. These assets were carried at amortised cost with the carrying value taking into account the amount the Group acquired the loans for (which was at a discount to the contractual amounts owed under the loan agreements). and loan movements since acquisition, less any additional impairment deemed to have occurred subsequent to acquisition.

The majority of the Group's loans & receivables portfolio has been transferred under IFRS 9 to the new 'Debtor loans measured at fair value through profit or loss' category, with effect from 1 January 2018. The remainder of the portfolio is now classified as fair value through OCI. See notes 3, 17 & 21 for further detail.

#### 21 Debtor loans measured at fair value through profit or loss

	IFRS 9 For the period from 1 Jan 2018 to 31 Mar 2018
	€000
At the beginning of the period  Loans and receivables carrying value before impairment as reclassified under IFRS 9 (note 20)	- 4,599,288
Provision for impairment charges on loans and receivables as reclassified under IFRS 9 (note 20)	(1,405,783)
of which was reclassified to financial assets at fair value through other comprehensive income (note 17)	(227,662)
IFRS 9 transition adjustment (note 31)	146,635
	3,112,478
Movements in period:	
Cash receipts on debtor loans	(309,045)
Cash advanced to borrowers	108,576
FX gains on debtor loans (note 12)	2,230
Other movements	1,165
Fair value gains on debtor loans through profit or loss (note 4)	72,710
Total debtor loans measured at fair value through profit or loss	2,988,114

The Group has assessed the classification and measurement of a these financial assets based on the contractual cash flow characteristics of the asset and the Group's business model for managing the asset, and deemed that these assets should be classified as fair value through P&L. The Group will utilise a Present Value approach In assessing the Fair Value of debtor loans (See note 3).

#### 22 Other assets

	31 Mar 2018 €000	31 Dec 2017 €000
Accrued swap interest receivable	309	830
Deferred consideration receivable from loan sales	537	242,894
Tax prepaid	12,647	22,944
Other assets	5,551	15,671
Total other assets	19,044	282,339

Cash proceeds on a 2017 loan sale which were recognised as deferred consideration at December 2017 were received in the period. The tax prepaid figure has decreased in line with the tax charge incurred for the period.

#### 23 Inventories - trading properties

	31 Mar 2018 €000	31 Dec 2017 €000
Inventories - trading properties	277,357	277,357

The Group acquires trading properties either in settlement of debt or where the asset is deemed to be of strategic importance to the Group objectives. Trading properties are recognised in accordance with accounting policy 2.16.

#### 24 Property, plant and equipment

Lease fit out costs

31 Dec 2017	31 Mar 2018
€000	€000
1 008	1 008

31 Mar 2018

Property, plant and equipment relates to lease fit out costs incurred to date. The assets are depreciated annually at 31 December on a straight line basis in accordance with accounting policy 2.23. A full year's depreciation is charged in the year the lease fit out costs are incurred and capitalised.

#### 25 Investments in equity instruments

	31 Mar 2018	31 Dec 2017
	€000	€000
Investments in equity instruments measured at fair value	71.833	65.709
investments in equity instruments measured at rail value	71,000	05,703

The Group may invest in equity instruments to maximise value and to facilitate the effective delivery of commercial or residential developments. The movement in the value of investments in equity instruments is a combination of fair value movements, acquisitions and disposals.

#### 26 Deferred tax

	Deferred tax or equity instrum bone	ents & govt.	Deferred tax on transition adjustments	Total
	Assets €000	(Liabilities) €000	(Liabilities) €000	€000
Balance at 31 Dec 2017	1,438	(4,891)	-	(3,453)
Balance at 1 Jan 2018	1,438	(4,891)	(18,397)	(21,850)
Movement in the period	96	(790)	920	226
Balance at 31 March 2018	1,533	(5,680)	(17,477)	(21,624)

	For the period from 1 Jan 2018 to 31 Mar 2018
	€000
Movement recognised in the income statement (Note 13)	(790)
Movement recognised in reserves (note 30)	96
Movement recognised on transitional adjustment	920
Net movement in deferred tax	226

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

A deferred tax liability has been recognised on the fair value adjustment to retained earnings, following the Group's adoption of IFRS 9 on 1 January 2018. This liability will be recognised in expense over a five year period following initial adoption.

#### 27 Other liabilities

	€000	€000
Accrued swap interest payable on other derivatives	261	164
Interest payable on cash and cash equivalents	589	310
Accrued expenses	12,339	8,381
VAT payable	2,046	4,482
Other liabilities	825	864
Total other liabilities	16,060	14,201

Interest is payable on cash and cash equivalents as a result of negative Euribor interest rates.

31 Dec 2017

#### 28 Tax payable

	31 War 2018	31 Dec 2017
	€000	€000
Professional services withholding tax and other taxes payable	302	363
Total tax payable	302	363

The current tax liability is presented net of tax prepaid in note 22.

#### 29 Other equity instruments

For the period from 1
Jan 2018 to 31 Mar
2018
€000
1,593,000

For the quarter For the period from 1

04.14 0040

In issue at beginning and the end of quarter

#### Terms of the instrument

The above are Callable Perpetual Subordinated Fixed Rate Bonds that were issued by NAM and the proceeds transferred to NALM under a profit participating loan arrangement. The latter company used these securities as consideration (5%) for the loan portfolio acquired from each of the Participating Institutions.

The interest rate on the instruments is the 10 year Irish Government rate at the date of first issuance, plus 75 basis points. Hence, this rate has been set at a fixed return of 5.264%. Interest is paid annually if deemed appropriate to do so with the coupon declared at the option of the issuer. Coupons not declared in any year will not accumulate. In February 2018, NAMA declared a payment of a coupon of €83.86m on its subordinated bonds, which was paid on 1 March 2018.

Although the bonds are perpetual in nature, the issuer may "call" (i.e. redeem) the bonds on the first call date (which is 10 years from the date of issuance), and every Interest Payment date thereafter (regardless of whether interest is to be paid or not).

Under IAS 32, 'Financial Instruments: Presentation', it is the substance of the contractual arrangement of a financial instrument, rather than its legal form, that governs its classification. As the subordinated notes contain no contractual obligation to make any payments (either interest or principal) should the Group not wish to make any payments, in accordance with IAS 32 the subordinated debt has been classified as equity in the statement of financial position, with any coupon payments classified as dividend payments (Note 31).

#### 30 Other reserves

	from 1 Jan 2018 to	Jan 2017 to 31 Dec
	31 Mar 2018	2017
Other reserves are analysed as follows:	€000	€000
At the beginning of the period	4,165	13,918
Other adjustments	-	(6,659)
Net changes in fair value	(638)	(2,080)
Deferred tax recognised in other reserves (note 26)	96	(1,014)
Total other reserves	3,623	4,165

Other reserves consists of fair value movements on financial assets classified as financial assets at fair value through other comprehensive income. These include Irish government bonds, vendor finance loans and other loans.

#### 31 Retained earnings

At the beginning of the period Transition adjustment - IFRS 9 (net of tax) Profit for the period Dividend paid on B ordinary shares Coupon paid on subordinated bonds At the end of the period For the quarter from 1 Jan 2018 to 31 Mar 2018 €000 3,430,830 128,238 58,637 (454) (83,856) 3,533,395

Effective from 1 January 2018, the Group has adopted IFRS 9, the standard replacing IAS 39. The Group has assessed the classification and measurement of each of its financial asset based on the contractual cash flow characteristics of the asset and the Group's business model for managing the asset. As a result of this assessment and the transition to Fair Value accounting of debtor loans, the Group has recognised on 1 January 2018 a transition adjustment in retained earnings of €128m, net of tax of €18m (see note 26).

On 15 March 2018, the Board of NAMAI declared and approved a dividend payment of €0.891 per share, amounting to €0.454m. The amount of the dividend per share was based on the ten year Irish government bond yield as at 31 March 2018. The dividend was paid to the holders of B ordinary shares of NAMAI only, the private investors, who have ownership of 51% in the Company. No dividends were paid to the A ordinary shareholders, NAMA the Agency, which has a 49% ownership in the Company.

In February 2018, the Board of NAMA resolved that it was appropriate, in the context of NAMA's overall aggregate financial performance and objectives, that the annual coupon on the subordinated bonds of €83.86m due on 1 March 2018 be paid. The subordinated bonds are classified as equity in the statement of financial position, and related payments thereon are classified as coupon payments. Refer to Note 28 for further details in this regard.

Non-controlling interests in subsidiaries comprises ordinary share capital in subsidiaries not attributable directly or indirectly to the parent entity. In respect of the Group this represents the investment by private investors in the ordinary share capital of NAMAI.

NAMA has, along with the private investors, invested in NAMAI. NAMA holds 49% of the issued share capital of NAMAI and the remaining 51% of the share capital is held by private investors. Under the terms of the shareholders' agreement between NAMA and the private investors, NAMA can exercise a veto over decisions taken by NAMAI.

Under the shareholders' agreement, the maximum return which will be paid to the private investors by way of dividend is restricted to the 10 year Irish Government Bond Yield applying at the date of the declaration of the dividend. In addition the maximum investment return to the private investors is capped under the Articles of Association of NAMAI.

NAMA's ability to veto decisions taken by NAMAI restricts the ability of the private investors to control the financial and operating policies of the Group, and as a result NAMA has effective control over NAMAI and the subsidiaries in the Group, as well as substantially all the economic benefits and risks of the Group. While the private investors are subject to the risk that NAMAI may incur losses and the full value of their investment may not be recovered, they are not required to contribute any further capital to NAMAI.

#### NAMA Group Section 55 (6) (j): Income Statement by NAMA group entity For the period from 1 January 2018 to 31 March 2018 NAMA National Asset North Wall Plaza National Asset National National Asset National National National Asset National Asset National Asset Consolidation **NAMA Group** Loan Management Management Co. North Quays Asset JVA Adjustments Consolidated Property Asset Asset Management Management Group Management Sarasota Residential Services Total Agency Services LLC Property Investment Services €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 Fair value gains/ (losses) on debtor loans measured at 72.166 72,166 fair value through profit or loss (19,554) Interest Income 505 19,790 62 1,871 1,069 Other income/(expenses) 5,601 2,864 9,998 (9,998)8,994 524 Profit on refinancing and disposal of loans 3,673 3,673 Fair value losses on derivative financial instruments (325)(325)Fee Income 327 327 Interest and similar expense (19,910) (616) (8) (62) 35 19,554 (1,007) Total operating income 62,601 413 (8) 2,864 19,790 (62) 62 10,033 (9,998) 85,699 9,998 (16,713)(139)(16) 10 (6) (10,105) (16,973)Administration expenses (2) (794) Foreign exchange gains and losses (851) 57 Operating profit 45.037 (139) 397 16 43 2.862 19.790 (62) 62 (72) 67.932 Tax charge (657)(133)(9,041)(8) (9,839)

Profit/(loss) for the year

44,380

(139)

264

16

43

2,862

19,790

(9,103)

54

(72)

58,093

#### NAMA Group Section 55 (6) (i): Statement of Financial Position by NAMA group entity as at 31 March 2018 NAMA Group **National Asset** North Wall National Asset National National Asset National National National Asset National Asset National Asset NAMA Consolidation Plaza North Quays Asset JVA Adjustments Loan Property Asset Asset Management Management Management Management Consolidated Management Management Management Sarasota Residential Services Group Agency Total Co. LLC Property Services Investment Services €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 Assets Cash and cash equivalents 1,078,840 2,934 872 3,415 2,453 251 2,323 1,091,088 Cash placed as collateral with the NTMA 25,000 25,000 494,402 494,402 Irish government bonds Debtor loans measured at fair value through other comprehensive income 202,712 8,268 21,702 232,682 Amounts due from Participating Institutions 20,279 20,279 Derivative financial instruments 16,453 16,453 Debtor loans measured at fair value through profit or loss 2,988,114 2,988,114 Other assets 839,182 21 110 1,727 5,456,936 5,508,705 105,322 3,545,854 (15,438,816) 19,044 .3 21.750 49,382 1,739 203,486 277,357 Inventories - trading properties 1,300 (300)Property, plant and equipment 1,008 1,008 49.000 71.833 Investments in equity instruments 41.669 30.164 533 (49,533)Total assets 5,707,951 21 32,955 52,738 53,440 1,739 207,666 5,456,936 5,508,705 105,573 3,598,185 (15,488,649) 5,237,260 Liabilities Amounts due to Participating Institutions 10.716 10.716 Derivative financial instruments 7,540 7,540 Other liabilities 5,380,445 21 50,797 59,094 207,497 5,437,140 3,992,503 1,368 67,003 (15,214,780) 16,060 32,881 2,091 Tax payable 32,031 37 666 191,708 39 (224,180)302 Deferred tax 20,796 828 21,624 Total liabilities 32,881 208,163 5,437,141 67,003 (15,438,960) 5,451,528 21 51,625 59,131 2,091 4,184,211 1,407 56,242 -Equity Share capital 6,332 10,000 (16,332)Share premium 90.000 (90,000)Other equity instruments 1.593.000 1.593.000 3,533,395 Retained earnings 252,800 74 1,113 (5,691)(6,684)(497)19,795 (268,506)4,166 3,480,182 56,643 Other reserves 3,623 3,623 Equity and reserves attributable to owners of the Group 256,423 74 1,113 (5,691)(497)19,795 1,324,494 3,480,182 (49,689)5,130,018 (352)104,166 Non controlling interests 51,000 51,000 Total equity and reserves 256,423 74 1,113 (5,691) (352) (497) 19,795 1,324,494 104,166 3,531,182 (49,689) 5,181,018 **Total equity & liabilities** 5,707,951 21 32,955 52,738 53,440 1,739 207,666 5,456,936 5,508,705 105,573 3,598,185 (15,488,649) 5,237,260

#### NAMA Group Section 55 (6) (i): Statement of Financial Position by NAMA group entity as at 31 December 2017 **National Asset** North Wall National Asset National National Asset National National National Asset National Asset National Asset NAMA Consolidation NAMA Group Plaza North Quays Asset JVA Adjustments Loan Property Asset Asset Management Management Management Management Consolidated Management Management Management Sarasota Residential Services Group Agency Total Co. LLC Property Services Investment Services €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 €000 Assets Cash and cash equivalents 712,823 2,406 3,278 3,398 11,255 251 59 733,470 Cash placed as collateral with the NTMA 25,000 25,000 Financial Assets available for sale 495.097 495.097 Amounts due from Participating Institutions 20,151 20,151 18,437 18.437 Derivative financial instruments Loans and receivables (net of impairment) 3.165.776 8.937 18,792 3.193.505 21 Other assets 1,015,957 3 10,121 1,139 5,306,174 5,507,447 105,259 3,540,144 (15,203,927) 282,338 277,357 Inventories - trading properties 1,300 21,750 49,382 1,739 203,486 (300)Property, plant and equipment 1,008 1,008 Investments in equity instruments 36,068 29,641 533 49,000 (49,533)65,709 Total assets 5,490,609 21 33,096 51,711 63,434 1,739 215,880 5,306,174 5,507,447 105,510 3,590,211 (15,253,760) 5,112,072 Liabilities Amounts due to Participating Institutions 10.686 10.686 Derivative financial instruments 4,375 4,375 21 218,573 5,352,352 3.907.654 913 60,213 69,104 Other liabilities 5,311,626 32,734 48,908 2,134 (14,990,033) 14,199 Senior debt securities in issue Tax payable 31,173 37 666 182,341 31 (213.886) 363 Deferred tax 2,756 697 3,453 Total liabilities 5,360,616 21 32,734 49,605 69,141 2,134 219,239 5,352,353 4,089,995 944 60,213 (15,203,919) 33,076 Equity Share capital 6,332 10,000 (16,332)Share premium 90,000 (90,000)Other equity instruments 1,593,000 1,593,000 3,430,831 Retained earnings 125,828 362 2,106 (5,707)(6,727)(3,359)(46, 179)(175,548)4,566 3,478,998 56,491 4,165 Other reserves 4,165 Equity and reserves attributable to owners of 3,478,998 the Group 129,993 362 2,106 (5,707)(395)(3,359)(46, 179)1,417,452 104,566 (49,841)5,027,996 Non controlling interests 51.000 51.000 129,993 362 2,106 (5,707) (395) (3,359)(46,179) 1,417,452 104.566 (49,841) 5,078,996 Total equity and reserves 3,529,998 **Total equity & liabilities** 5,490,609 21 33,096 51,711 63,434 1,739 215,880 5,306,174 5,507,447 105,510 3,590,211 (15,253,760) 5,112,072

#### Supplementary information required under Section 54 of the Act

In accordance with the requirements of Section 54 (2) and (3) and Section 55 (6) (k) of the NAMA Act 2009 the following additional information is provided, in respect of NAMA and each of its Group entities for the quarter.

#### 3 (i) SECTION 54 (2) - ADMINISTRATION FEES AND EXPENSES INCURRED BY NAMA AND EACH NAMA GROUP ENTITY

	Admini	stration Exp	enses by	NAMA gro	up entity				
	For the quarter from 1 January 2018 to 31 March 2018								
	NALM	NWPMC	NANQ	NAJVA	NAPM	NASLLC	NARPS	NAMA	NAMA Group Consolidated Total
	€000	€000	€000	€000	€000	€000	€000	€000	€000
Costs reimbursable to the NTMA	9,411	-	-	-	-	-	-	-	9,411
Primary Servicer fees	2,341	-	-	-	-	-	-	-	2,341
Master servicer fees	471	-	-	-	-	-	-	-	471
Portfolio management fees	653	-	6	-	(2)	-	1	-	658
Finance, communication and technology costs	1,557	-	9	1	38	6	2	-	1,613
Legal fees	1,453	-	124	15	(46)	-	(1)	-	1,545
Rent and occupancy costs	416	-	-	-	-	-	-	-	416
Internal audit fees	187	-	-	-	-	-	-	-	187
Board and Committee fees and expenses	-	-	-	-	-	-	-	108	108
External audit remuneration	223	-	-	-	-	-	-	-	223
	16,712	-	139	16	(10)	6	2	108	16,973

#### 3 (ii) SECTION 54 (3) (A) - DEBT SECURITIES ISSUED FOR THE PURPOSES OF THE ACT

	Outstanding at 31 March 2018
	€000
Subordinated debt issued by NAM	1,593,000

#### 3 (iii) SECTION 54 (3) (B) - DEBT SECURITIES ISSUED AND REDEEMED IN THE PERIOD

#### Government guaranteed senior debt securities

There were no Senior bonds issued or redeemed in the period.

#### Subordinated debt securities held

	Outstanding at 31 Mar 2018	Outstanding at 31 Dec 2017
Financial Institution	€000	€000
AIB	417,000	417,000
BOI	281,000	281,000
EBS Building Society	20,000	20,000
Other Noteholders	875,000	875,000
Total	1,593,000	1,593,000

There were no new issuances or transfers of NAMA senior or subordinated bonds during the quarter. No Senior bonds were redeemed in the period. The Group repurchased €485m (nominal) of subordinated debt in Q2 2018.

#### 3 (iv) SECTION 54 (3) (C) - ADVANCES TO NAMA FROM THE CENTRAL FUND

There were no advances to NAMA from the Central Fund in the quarter.

#### 3 (v) SECTION 54 (3) (D) - ADVANCES MADE BY NAMA TO DEBTORS IN THE QUARTER

	For the quarter
	from 1 Jan 2018
Participating Institutions and Primary Servicer	to 31 Mar 2018
	€000
Asset Services (formerly Capita)	10,859
AIB	97,717
Total	108,576

#### 3 (vi) SECTION 54 (3) (E) - ASSET PORTFOLIOS HELD BY NAMA AND EACH NAMA GROUP ENTITY

The assets held by NAMA and each NAMA Group entity are set out below. The assets include intergroup assets and liabilities and intergroup profit participating loans between NAMA Group entities.

	31 Mar 2018
National Asset Management Agency	€000
Investment in NAMAI	49,000
Cash and cash equivalents	2,323
Interest receivable on loan to NAM	3,536,554
Receivable from NALM	8,691
Prepaid Rent	609
Property, plant and equipment	1,008
Total	3,598,185

### 3 (vi) SECTION 54 (3) (E) - ASSET PORTFOLIOS HELD BY NAMA AND EACH NAMA GROUP ENTITY - CONTINUED

	31 Mar 2018
National Asset Management Agency Investment	€000
Receivable from NAM	99,900
Receivable from NAM - accrued interest	5,422
Cash and cash equivalents	251
Total	105,573

	31 Mar 2018
National Asset Management	€000
PPL receivable from NAMGS	1,593,000
Receivable from NALM	278,068
PPL interest receivable	3,479,137
Tax prepayments	158,500
Total	5,508,705

	31 Mar 2018
National Asset Management Group Services	€000
PPL receivable from NALM	1,605,177
PPL interest receivable from NALM	3,497,092
PPL receivable from NAJVA	4,040
Inter-group receivable	350,627
Total	5,456,936

	31 Mar 2018
National Asset Loan Management	€000
Investments in equity instruments	41,670
Cash and cash equivalents	1,078,839
Cash placed as collateral with the NTMA	25,000
Financial assets at fair value through other comprehensive income	697,114
Amounts due from Participating Institutions	20,279
Derivative financial instruments	16,453
Debtor loans measured at fair value through profit or loss	2,988,114
Other assets	126,261
Inter-group receivable	712,921
Inventories - trading properties	1,300
Total	5,707,951

	31 Mar 2018
National Asset North Quays	€000
Cash and cash equivalents	2,934
Debtor loans measured at fair value through profit or loss	8,268
Inventories - trading properties	21,750
Other assets	3
Total	32,955

	31 Mar 2018
National Asset JV A	€000
Investments in equity instruments	30,164
Cash and cash equivalents	872
Financial assets at fair value through other comprehensive income	21,702
Total	52.738

	31 Mar 2018
National Asset Sarasota LLC	€000
Inventories - trading properties	1,739
	1,739

	31 Mar 2018
National Asset Property Management	€000
Cash and cash equivalents	3,415
Investments in equity instruments	533
Inter-group receivable	110
Inventories - trading properties	49,382
Total	53,440

	31 Mar 2018
National Asset Residential Property Services	€000
Cash and cash equivalents	2,453
Other assets	1,727
Inventories - trading properties	203,486
Total	207,666

	31 Mar 2018
North Wall Plaza Management Company	€000
Inter-group receivable	21
	21

G000
€000
39,363

# 3 (vii) SECTION 54 (3) (F) - GOVERNMENT SUPPORT MEASURES INCLUDING GUARANTEES, RECEIVED BY NAMA AND EACH NAMA GROUP ENTITY

Entity	Description	Amount in issue at 31 March 2018 €000
National Asset Management D.A.C.	On 26 March 2010, the Minister for Finance guaranteed Senior Notes issued by NAMA as provided for under Section 48 of the NAMA Act 2010. The maximum aggregate principal amount of Senior Notes to be issued at any one time is €51,300,000,000.	Nil

<sup>1</sup> This amount represents the investment of NALHL in RHLC I and RHLC II. The amount is as per 31 December 2016 final audited results.

#### Supplementary information required under Section 55 of the NAMA Act 2009

In accordance with Section 55 of the Act, the following additional information is provided in respect of NAMA and each of its Group entities:

#### 4 (i) SECTION 55 (5) - GUIDELINES & DIRECTIONS ISSUED BY THE MINISTER FOR FINANCE

Compliance with Guidelines Issued by the Minister under Section 13 (NAMA Act 2009) as at 31 March 2018 No guidelines issued

## Compliance with Directions Issued by the Minister under Section 14 (NAMA Act 2009) as at 31 March 2018

- (1) 14th May 2010 Direction (Ref 513/43/10) Pricing of government guaranteed debt issued by NAMA. No such debt was issued by NAMA as at 31 March 2016.
- (2) 22nd October 2010 Expeditious Transfer of Eligible Assets.
  - All transfers completed since 22 October 2011 have complied with this Direction.
- (3) 11th May 2011 Direction (Ref 513/43/10) Amendment to Senior Notes Terms & Conditions All senior notes have been amended in accordance with this Direction.
- (4) 7th March 2012 NAMA Advisory Group.
  - A NAMA Advisory Group has been set up in accordance with this Direction.
- (5) 29th March 2012 Irish Bank Resolution Corporation Short Term Financing. NAMA adopted all reasonable measures to facilitate the short-term financing of IBRC.
- (6) 31st July 2015 Direction (513/43/10) Effect of a potential negative interest rates on the NAMA Senior Note Programme. Pursuant to a direction issued by the Minister on 31 July 2015, on 28 January 2016 NAM D.A.C. and Citibank executed documentation to floor the coupon rate on the senior notes in issue at zero if the 6 month Euribor rate is negative. This resulted in €4.7bn of cashflow hedge relationships being derecognised on this date.

#### Compliance with Directions Issued by the Minister under Section 13 (IBRC Act 2013) as at 31 March 2018

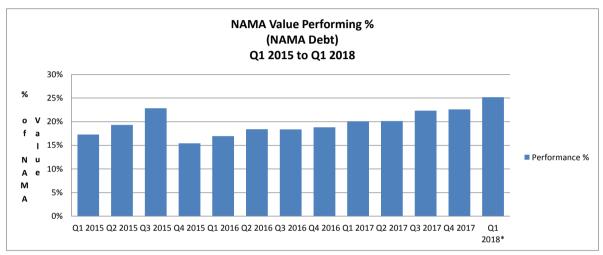
- 7th February 2013 Irish Bank Resolution Corporation Deed of Assignment and Transfer NAMA complied with this direction.
- (2) 7th February 2013 Irish Bank Resolution Corporation Bid for Assets of IBRC NAMA adopted all reasonable measures to bid for the assets of IBRC.
- (3) 7th February 2013 Irish Bank Resolution Corporation Short-term facility to the Special Liquidators NAMA adopted all reasonable measures to provide short-term facility to the Special Liquidators of IBRC.
- (4) 20th February 2013 Irish Bank Resolution Corporation Deed of Assignment and Transfer NAMA complied with this direction.

#### 4 (ii) SECTION 55 (6) (A) - NUMBER AND CONDITION OF OUTSTANDING LOANS

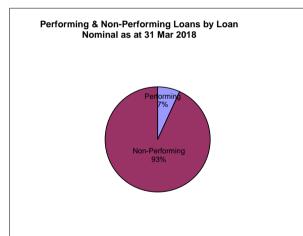
#### Legacy loan facility loan performance metric

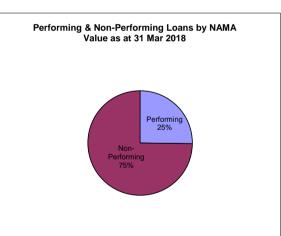
Classification	Number	Loan Nominal €m	NAMA Value (Fair value) €m
Performing	318	1,705	813
Non-Performing	4,182	23,201	2,415
Total	4,500	24,906	3,228

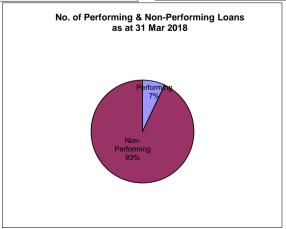
Another measure of loan performance is the Loan Payment Status. The Loan Payment Status is a measurement of loan performance based on cash receipts with regard to the contractual obligations of the legacy loan facility. With effect from January 1 2018, all loans have moved from being measured at amortised cost to a fair value model. The degree of default measurement is based on the default of the original PAR debt acquired by NAMA from the participating institutions.



\* Q1 2018 analysis prepared based on fair value as opposed to amortised cost following adoption of IFRS 9.





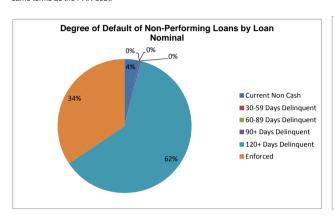


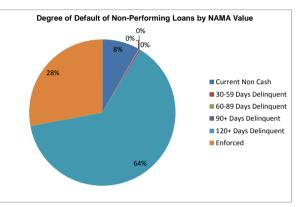
#### 4 (iii) SECTION 55 (6) (B) - CATEGORISATION OF NON-PERFORMING AS TO THE DEGREE OF DEFAULT

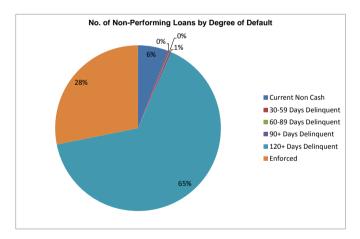
Categorisation of non performing loans in accordance with the Loan Payment Status as at 31 March 2018

Loan Payment Status	Degree of Default	Number	Loan Nominal <del>€</del> m	NAMA Value (Fair value) €m
9	Current Non Cash	248	819	197
1	30-59 Days Delinquent	10	2	0
2	60-89 Days Delinquent	3	1	2
3	90+ Days Delinquent	15	88	0
4	120+ Days Delinquent	2,728	14,313	1,535
7 & 8	Enforced	1,178	7,979	681
	Total	4,182	23,201	2,415

An analysis of the non-performing profile of the loan book indicates significant volume in the '120+ Days Delinquent' classifications. NAMA is addressing this issue in part by insisting, as part of any ongoing consensual support provided by NAMA to the debtor, that all income produced by the underlying secured assets is paid to NAMA. The extent to which debtors do not comply with this, and other key milestones set by NAMA, will determine whether these delinquent loans will be enforced. In some cases, the delinquent loans may be re-financed on new terms set by NAMA. The sole driver of NAMA's decisions in this regard is the maximisation of the return to the taxpayer. The degree of default measurement is based on the default of the original PAR debt acquired by NAMA from the participating institutions. NAMA value is provided for information purposes and is not measured for degree of default under the same terms as the PAR debt.







#### Definition of loan payment status

CodelD	CultureValue	Description	Comment
0	Current Cash	Performing	Accounts not in arrears due to cash receipts or where the arrears are outstanding less than 30 days. It includes matured loans that are still producing cash in accordance with their contractual terms
9	Current Non Cash	Non Performing	Accounts not in arrears because arrears are capitalised or account has a zero interest rate applying
1	30-59 Days Delinquent	Non Performing	Accounts in arrears where the amounts due are between 30 and 59 days outstanding
2	60-89 Days Delinquent	Non Performing	Accounts in arrears where the amounts due are between 60 and 89 days outstanding
3	90+ Days Delinquent	Non Performing	Accounts in arrears where the amounts due are between 90 and 119 days outstanding
4	120+ Days Delinquent	Non Performing	Accounts in arrears where the amounts due are 120 days or more outstanding
7 & 8	Enforced	Non Performing	Accounts subject to enforcement

#### 4 (iv) SECTION 55 (6) (C) - NUMBER OF LOANS BEING FORECLOSED OR OTHERWISE ENFORCED

Number of loans foreclosed in the quarter to 31 March 2018

Classification	Number	Loan Nominal <del>G</del> m	NAMA Value €m
Enforced	3	1	1

Note: Section 55 6 (B) on page 44 contains a category of default called 'Enforced' where 1,178 loans have been classified. This includes enforcements that were instigated by the Participating Institutions prior to transfer of the loans to NAMA. This section deals with the number of loans being enforced by NAMA only.

#### 4 (v) SECTION 55 (6) (D) - NUMBER OF CASES WHERE LIQUIDATORS AND RECEIVERS HAVE BEEN APPOINTED

Number of cases where receivers and liquidators have been appointed in the quarter to 31 March 2018

Classification	Number	Loan Nominal	NAMA Value
		€m	€m
Liquidators	0	0	0
Receivers	3	1	1
Total	3	1	1

#### 4 (vi) SECTION 55 (6) (E) - LEGAL PROCEEDINGS COMMENCED BY NAMA AND EACH NAMA GROUP ENTITY IN THE QUARTER

List of all legal proceedings (except any proceeding in relation to which a rule of law prohibits publication)

Proceeding	Title	Parties to the proceeding	Relief sought by NAMA or the NAMA group entity
(i)	Case no. VIII Kp 112/18	NALM v Sierra Investments Sp z.o.o.	Appeal against the decision of the Polish prosecutor not to pursue a criminal complaint.
(ii)	o .	National Asset Loan Management DAC v Jeremy Beshoff and Beshoff Motors Limited	Declaration that the Defendants do not have a valid lease and order for vacant possession.

#### 4 (vii) SECTION 55 (6) (F) - SCHEDULE OF FINANCE RAISED BY NAMA AND EACH NAMA GROUP ENTITY IN THE QUARTER

Schedule of finances raised by NAMA and each NAMA group entity in the quarter to 31 March 2018

Description	Date	€bn
N/A		

#### 4 (viii) SECTION 55 (6) (G) - SUMS RECOVERED FROM PROPERTY SALES IN THE QUARTER

Amount of money recovered by sale of property in the quarter to 31 March 2018

Description	Date	€m
n/a	n/a	0.0

## 4 (ix) SECTION 55 (6) (H) - OTHER INCOME FROM INTEREST-BEARING LOANS OWNED BY NAMA AND EACH NAMA GROUP ENTITY IN THE QUARTER

Other income from interest bearing loans in the quarter to 31 March 2018

Description	Date	€000
NALM (fee income)	1 Jan - 31 Mar 2018	327

No other income was earned in any other NAMA Group entity in the quarter.



**5 - National Asset Management Agency Investment D.A.C. Company only accounts** 

For the quarter ended 31 March 2018

NAMAI D.A.C. (company only) Income Statement For the quarter from 1 Jan 2018 to 31 Mar 2018

		For the period from 1 Jan 2018 to 31 Mar 2018 €000
	Note	
Net interest income	3	62
Operating profit before tax		62
Tax charge	4	(8)
Profit for the period		54

The accompanying notes 1 to 11 form an integral part of these accounts.

NAMAI D.A.C. (company only) Statement of Financial Position As at 31 March 2018

		31 Mar 2018	31 Dec 2017
	Note	€000	€000
Assets			
Cash and Cash Equivalents	6	251	251
Other Assets	7	105,322	105,259
Total assets	_	105,573	105,510
Liabilities			
Amounts due to group entity	8	1,399	944
Current tax liability	9	8	-
Total liabilities	<u> </u>	1,407	944
Equity			
Share capital	10	10,000	10,000
Share premium	10	90,000	90,000
Retained earnings	11	4,166	4,566
Total equity	_	104,166	104,566
Total equity and liabilities	<u> </u>	105,573	105,510

The accompanying notes 1 to 11 form an integral part of these accounts.

#### 1 General Information

The proposed creation of the National Asset Management Agency ('NAMA') was announced in the Minister for Finance's Supplementary Budget on 7 April 2009 and the National Asset Management Agency Act 2009, (the 'Act') was passed in November 2009.

National Asset Management Agency Investment D.A.C. (NAMAI) was established on 27 January 2010 to facilitate the participation of private investors in NAMA. It is the ultimate parent company for the NAMA group entities. On 29 March 2010, NAMA and private investors subscribed a total of €100 million for A and B shares in the Company.

The Agency owns 49% of the Company and the remaining 51% of the shares in the Company are held by private investors.

The Agency may exercise a veto power in respect of decisions of the Company relating to the interests or objectives of NAMA or the State or any action which may adversely affect the financial interests of NAMA or the State

The address of the registered office of the Company is Treasury Building, Grand Canal Street, Dublin 2. The Company is incorporated and domiciled in the Republic of Ireland.

#### 2 Summary of significant accounting policies

#### 2.1 Basis of preparation

The Company's accounts for the quarter to 31 March 2018 have been prepared in accordance with its accounting policies, for the purposes of complying with the requirements of Section 55 of the Act.

The accounts are for the Company only, and they have been prepared on a non-consolidated basis.

#### 2.2 Basis of measurement

The financial statements have been prepared under the historical cost convention.

The accounts are presented in euro (or  $\in$ ), which is the Company's functional and presentational currency. The figures shown in the accounts are stated in  $\in$  thousands.

#### 2.3 Inter-group receivables

Inter-group receivables are initially recognised at fair value. Inter-group receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Inter-group receivables are subsequently held at amortised cost.

#### 2.4 Inter-group payables

The Company carries all inter-group payables at amortised cost.

#### 2.5 De-recognition of financial assets and financial liabilities

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets have also been transferred. Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### 2.6 Taxation

#### Current income tax

Income tax payable on profits, based on the applicable tax law in the relevant jurisdiction, is recognised as an expense in the period in which the profits arise.

The tax effects of current income tax losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses are utilised.

#### 2.7 Share capital

Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved and paid by the Company's Board.

3 Interest income	For the period from 1
	Jan 2018 to 31 Mar
	2018
	€000
Interest receivable on inter-group loan	62

On 1 April 2010, the Company provided a loan of €99.9m to National Asset Management (NAM). The interest rate on the loan was reset to 0.25% on 1 July 2012.

4 Tax charge	For the period from 1 Jan 2018 to 31 Mar
	2018
	€000
Profit before tax	62
Tax charge for the period	(8)

#### 5 Investment in subsidiaries

NAMAI holds 100 €1.00 ordinary shares in NAM representing 100% of the issued share capital.

#### 6 Cash and cash equivalents

	€000	€000
Balance at bank	251	251
7 Other Assets	31 Mar 2018 €000	31 Dec 2017 €000
Loan receivable from NAM Accrued interest on receivable from NAM Total other assets	99,900 5,422 <b>105,322</b>	99,900 5,359 <b>105,259</b>

31 Mar 2018

31 Dec 2017

NAMAI issued a loan of €99.9m to NAM at an interest rate to be reviewed quarterly. This rate was set at 0.25% from 1 July 2012.

#### 8 Amounts due to group entity

	31 Mar 2018	31 Dec 2017
	€000	€000
Amounts due to NALM	1,399	944
9 Tax payable	31 Mar 2018	31 Dec 2017
	€000	€000
Tax payable	8	0

#### 10 Share capital and share premium

	Number	€000
At 31 March 2018		
Authorised:		
A Ordinary shares of €0.10 each	49,000,000	4,900
B Ordinary shares of € 0.10 each	51,000,000	5,100
Issued and fully paid during the period:		
A Ordinary shares of €0.10 each	49,000,000	4,900
B Ordinary shares of €0.10 each	51,000,000	5,100
Share premium A Ordinary Shares	-	44,100
Share premium B Ordinary Shares	-	45,900
	100,000,000	100,000

A Ordinary shares are held by NAMA. B Ordinary shares are held by private investors.

11 Retained earnings	For the quarter from	For the year from 1
	1 Jan 2018 to 31 Mar	Jan 2017 to 31 Dec
	2018	2017
	€000	€000
Retained earnings at beginning of period	4,566	4,894
Profit for the period	54	219
Dividend paid	(454)	(547)
Retained earnings at end of period	4,166	4,566

On 15 March 2018, the Board of NAMAI declared and approved a dividend payment of €0.891 per share, amounting to €0.454m. The amount of the dividend per share was based on the ten year Irish government bond yield as at 31 March 2018. The dividend was paid to the holders of B ordinary shares of NAMAI only, the private investors, who have ownership of 51% in the Company. No dividends were paid to the A ordinary shareholders, NAMA the Agency, which has a 49% ownership in the Company.